

the united farmer

DECEMBER 1971



It is people who really make Christmas — children, young people, old people, and although to each one and to each age group Christmas is different — all have one thing in common — Christmas is joyful because it is shared.

The real joy of the season is not in gifts received, but rather in giving to another. Parents delight in giving to their children, and the young child, who with his own hands makes a priceless gift of no material value, swells with joy as he gives something of his own making.

Joy comes from helping one who is sick or shut-in, by giving a needy child a Christmas, by the giving of a few minutes of one's time and one's self, or perhaps from nothing more than a personal visit and a chat with a friend.

To share friendship by having a true interest in others gives the warm glow of love within, and to do so causes the merry Christmas season to permeate and last throughout a happy New Year.

I hope that the wonderful spirit of Christmas will fill your home with every happiness and that your Yule Tide will be a time of joy and laughter.

In this time of chaotic turmoil between nations and inside nations, may the blessings of peace be universal — the peace to build and grow and to live in harmony and sympathy with others.

In the year to come, may good health, good friends, peace and prosperity be yours to enjoy.

Season's Greetings

AND BEST WISHES FOR THE NEW YEAR



George Sayle

GEORGE SAYLE,
President,
United Farmers of Alberta

The United Farmer

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Farm Writers Association

In 1972 United Farmer Will Feature

Agent of the Month

— a personalized look at U.F.A.'s agents throughout Alberta — the people they work with and their involvements in the community.

Petroleum Product Information

— A column by Gerry McKay, the Petroleum Division's Marketing Co-ordinator.

Albertan of the Month

— A monthly feature on Alberta's progressive family farmers and ranchers.

Water

— Practical information by Charles Robinson, U.F.A.'s Plumbing Consultant.

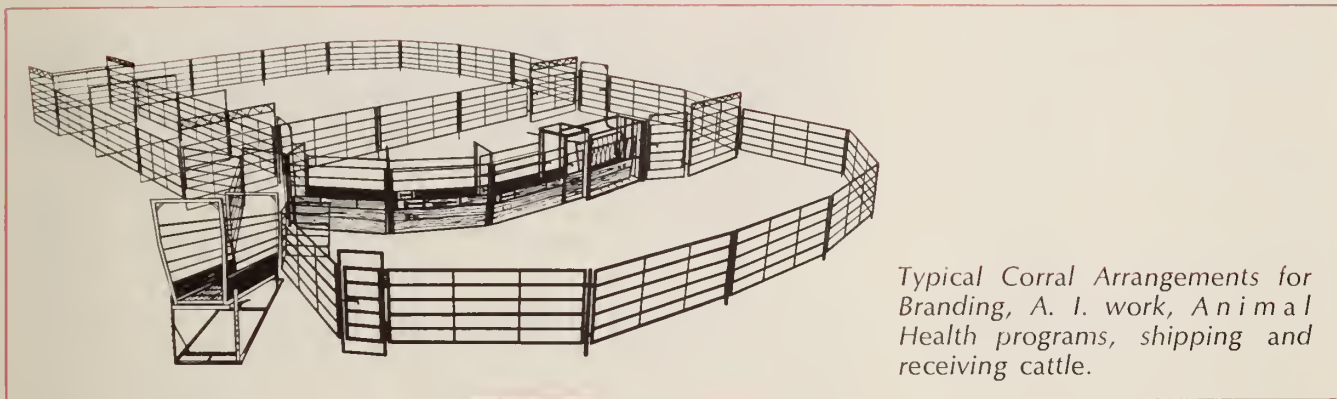
Agri-News

Items of interest to anyone in this business of agriculture — by Larry Firmston of U.F.A.'s Farm Supply Division.

U.F.A.'s Farm Supply Centres

— Pictures and profiles of the personnel at the farm supply centres.

Please Fence me in With W.W. Corral Systems



Typical Corral Arrangements for Branding, A. I. work, Animal Health programs, shipping and receiving cattle.

The Farmstead Development Department - Calgary, has developed a program of portable steel corral systems for cattle handling situations.

Of interest to many commercial cow-calf operations are systems for branding and animal health programs. To take advantage of the exotic breed - crossbreeding programs, many commercial cattlemen find they need more corral space on pasture to carry out artificial insemination programs.

If the area chosen for the corral turns into a sea of mud, the system can be moved to another piece of land. Even on frozen ground, the system can be easily erected. Most important is the fact that the portable corral system takes the corral to the cattle and removes the stress and strain involved in handling cattle from the cattle and from the operator.

A steadily increasing number of Alberta's ranchers, breed associations, county fairs and sales management companies, are now leasing and using the corral system for auction sales on farms and ranches, in machine sheds, in existing auction facilities (to change the facilities as required), in hockey arenas, agricultural buildings and tents.

To set up corral facilities for an auction sale, the man to get in touch with is Chuck Corah of U.F.A.'s Farmstead Development Department, 4635 - 1 St. S.E., Calgary. Phone — 287-0215. Chuck has been involved with the W.W. cattle handling lines carried by U.F.A. since he joined the company. He will look at the permanent facilities available, how the cattle are to be sold (in single or multiple lots) and take into consideration the seating arrangements for buyers and spectators.

From the information, a drawing is made and a material list prepared of the panels, gates and posts required. An estimate is given for rental of the corral system, transportation and labor costs. A definite booking is then confirmed for the date of the sale. The only thing a potential customer is required to do if he wants to lease the corral system is get in touch with Chuck Corah.

These flexible corral systems are becoming increasingly popular and Chuck urges anyone interested in renting a system to book early.

W. W. Cattle Handling Equipment is manufactured in Dodge City, Kansas, by W. W. Manufacturing Incorporated, which devot-

es its entire production to cattle handling facilities. Many of the improvements in the cattle handling equipment industry have been made by Merle Webster — general manager of the company. One of W. W.'s primary objectives has been to build equipment that will remove the stress and strain involved in handling cattle.

The Beef Master cattle chutes have a clear front exit and are designed with stanchion head gates to eliminate any possibility of an animal being choked. Adjustable squeeze sides hold the animal and are also designed to cradle them.

Palpation cages allow entry of operators to the rear of an animal while in a squeeze chute. This gives easy access for artificial insemination or pregnancy testing.



The Maverick Trailer used to compactly haul the system.

Crowding alleys sort animals into single file coming towards the chute and they are then held in position by automatic closing alley stops. The crowding alley is adjustable in width for various sizes of animals. The crowding alley is set up in the form of a curve to block the animal's view of what is ahead and gives the impression of escaping to the animal.

A great variety of panels, gates and posts are manufactured to provide holding and sorting facilities. In this way, the system can be adapted to the specific needs of the individual user. These items are made from light gauge high tensile steel tubing. The units are strong enough to withstand abuse by animal and man, as well as being light in weight for easy transportation and labor in handling.

A portable system could be shared by a number of farmers and ranchers for branding, animal health programs and corral facilities for lease pastures, etc.

Some of the ways the W. W. Corral Systems have been utilized are:

Panelling for hay stacks for **Ted Gardner** of Okotoks.

Panelling for creep feeders for **Jack Armstrong** of Hussar.

Corral systems for **Jack Beddoes** of Crossfield.

Panelling in show barn for **Don Pochylko**, Erskine.

Panelling in maternity barn for **Rudiger Ranch**, Calgary.

Cattle sorting and holding system for **Charrouse Ranch**, Okotoks.

Artificial Insemination system for **Palmer Ranches**, Hillspring.

Bull pens for **American Breeders Service**, Calgary.

Bull pens for **Western Breeders Limited**, Calgary.

Bucking horse holding and sorting system, - **Calgary Exhibition and Stampede**.

Artificial Insemination system, **X. L. Agribeef**, Bassano.

Holding system for moving cattle to pastures, **John Will**, High River.

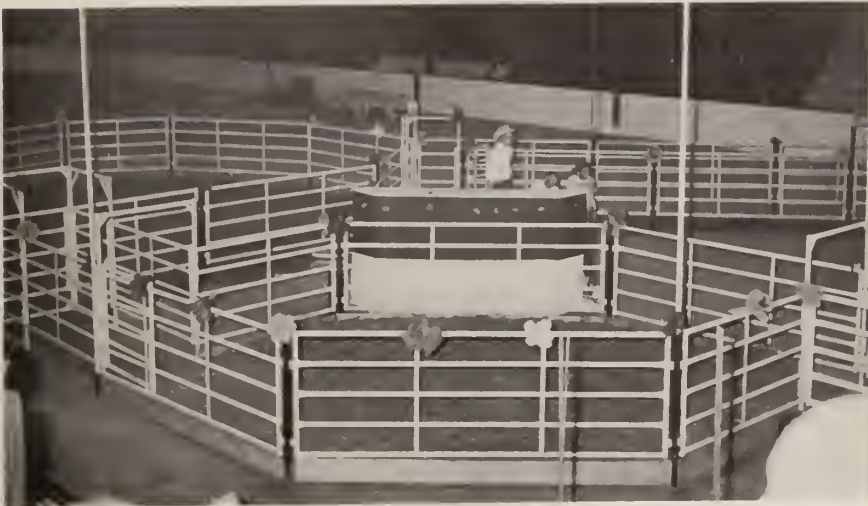
Pens for cattle displays for "Salutes to Beef and Dairy" - **Calgary Exhibition, Edmonton Exhibition and Lethbridge Exhibition**.

Holding cattle for filming of movie "Prime Cut."

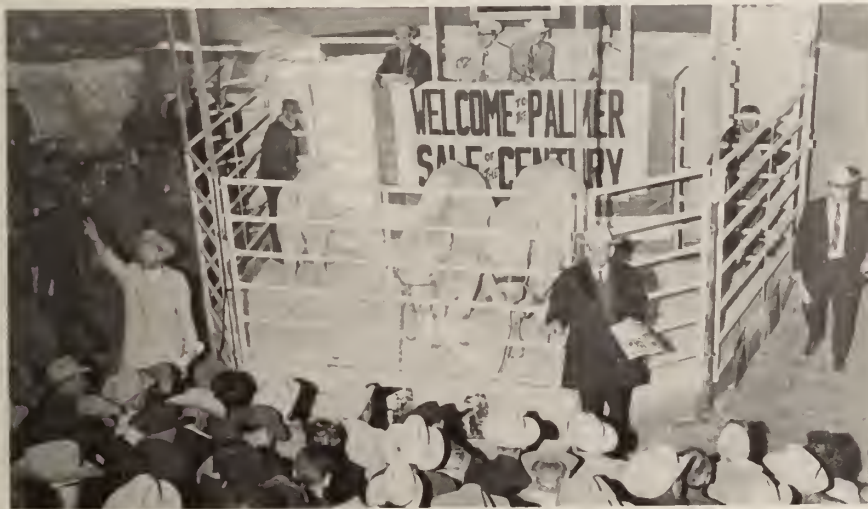


Chuck Corah of U.F.A.'s Farm Supply Division and Merle Webster of W. W. Manufacturing Inc., checking the portable corral system for the Palmer Dispersal Sale. System in use at the Rudiger Ranches.





Annual World Charolais Sale held at Red Deer, Alberta.



Palmer Dispersal Sale - showing the sales ring of U.F.A.'s custom corral system.



System in use at the Rudiger Ranches.

The Alberta auction sales now booked annually are **Wilf Sieger**, Coronation; **Harvey Anderson**, Erskine; **Jones Hereford Ranches**, Balzac; **Alberta Charolais Sponsored Sale**, Red Deer and **B.C. Tanner Disposal Sale**, Edmonton.

The W. W. Portable Corral System is a new and flexible system that has proven itself in production sales or cattle handling of any type. Many progressive ranchers in Alberta have economically used the system and the list is unlimited as to the various needs to which the system can be adapted.



CHARLES "Chuck" CORAH

A native Albertan, Chuck was born in Big Valley.

For five years, Chuck worked with a garage firm in Red Deer that was in the leasing business, and then at the Red Deer Co-op bulk plant.

During his years in Red Deer, Chuck instigated the formation of the Red Deer Auto Racing Association and served as secretary-treasurer for two years and as a flagman for two years (he's now retired from this hobby and when he can find the time, enjoys hunting).

Since joining U.F.A. in September, 1967, Chuck "Corral System" Corah has been involved with the W. W. cattle handling lines carried by U.F.A. His work has made him well known and respected by many people in the cattle business and this is the man to call if you have any need for a W. W. Corral System.

Agent of the month

NICK KULACHKOSKY - Bay Tree

Manitoba, Saskatchewan and Alberta, Nick Kulachkosky has lived in all three provinces. He was born in Stuartburn, Manitoba, and later farmed with his family near Melfort, Saskatchewan.

In 1928, Mr. Kulachkosky moved to the Peace River area to homestead in the Bonanza district which is 400 miles northwest of Edmonton and decided that this magnificent part of the world was where he wanted to live and farm.

In 1939 he had an opportunity to buy a grocery store at Bay Tree which is only a few miles from Bonanza. He became post master in 1946 and recently was recognized for the conscientious and capable postal services he has provided to the community for 25 years.

In 1951 when the decision was made to build a U.F.A. petroleum bulk plant in this area, Bay Tree was selected. Nick Kulachkosky became the U.F.A. agent and 20 years later Nick is still at Bay Tree, efficiently conducting the Kulachkosky Enterprises. He was recently presented with his 20 year service award from U.F.A.

His wife, Ann, has lived in the Peace River area since she was



Joyce Kulachkosky - a beautiful addition to any hospital.

a child. Mrs. Kulachkosky has always worked closely with her husband and the grocery store that adjoins the spacious Kulachkosky home is kept outstandingly bright and clean. The tins on the shelves gleam, the floors and counter shine and considering that there is a dirt road in front of the store, this is a remarkable feat. The Peace River area is noted for many achievements and the Kulachkosky's spic and span store must be considered one of them. The high standard of order and cleanliness set and maintained by the family is reflected as well in the immaculate petroleum agency across the road from the home and store.

In business with his father is Bill Kulachkosky who is a graduate of Dawson High School. In addition to the invaluable job he does at the agency and the store, Bill farms a half section of land where he grows barley and clover.

The Bay Tree agency maintains two Chev units which each hand-

le 1600 gallons. Among some of the areas serviced are Bonanza, Gordondale, Silver Valley, Forth Creek and Rollins.

The greater majority of people in the area now have phones and this has certainly helped the Kulachkosky's in providing an even better service.

The fourth member of the family is Joyce - a recent nursing graduate from the Royal Jubilee Hospital in Victoria. In her final year, Joyce received two awards - one for proficiency in bedside nursing and the other for the highest aggregate mark in her class.

Joyce is now on staff at the Prince George Regional Hospital.

One factor that hasn't been mentioned has won Mr. Kulachkosky recognition from the entire Petroleum Division. This is his bookkeeping. Mr. Kulachkosky keeps a precise set of books and for his own satisfaction he also does a weekly comparison of his sales. His reports are always on time and always in perfect order.

The Kulachkosky's are warm and gracious people who have worked hard to attain success in the Peace River Country. They can take pride in their efficient operation at Bay Tree that has given many years of service to the people in the area.



Nick and Ann Kulachkosky and that's Bill in the middle.



Nick Kulachkosky and his son Bill

Farm Supply Division

"It is often said that hard work and loyalty are lost commodities amongst men and women today. This is not so. In Camrose on November 13, the efforts and loyalty of 14 individuals on the Farm Supply Division staff were honored and their names added to the list of others who had previously received service awards.

"One cannot help but be proud to have the privilege of presenting the awards and shaking the hands of these people who so justly deserved recognition."

Ward Smith, Manager

RECEIVING AWARDS WERE

10 YEAR AWARDS

John Dueck, Manager-Lethbridge
Don Milley, Head Warehouseman - Calgary

5 YEAR AWARDS

Don Bakken, Salesman - Lethbridge
Ivor Baldwin, F.D.D. Supervisor - Edmonton
Don Benkie, Salesman - Edmonton
Roland Coderre, Salesman - Falher
Hank Dahl, Manager - Stettler
Norma Linkletter, F.D.D. Administration Clerk - Calgary
Fay Lowther, Administration Clerk - Lethbridge
Woody Main, Head Warehouseman - Vermilion
John Mandryk, Warehouseman - Edmonton
Chris Plante, Head Warehouseman - Vulcan
Terry Semeniuk, Manager - Westlock
Jack Sukeroff, Manager - Grimshaw

Appointments



FRED D. McMILLAN

Fred McMillan was born in Section 15, Township 34, Range 25, W.2. Saskatchewan, which gives you a good idea of his background. He was raised on the farm, attended high school in Standard, Alberta, and Viscount Bennett in Calgary.

Fred spent two years in the painting and decorating business and then for six years was associated with the petroleum industry in service accounting, marketing, supply and transportation.

He joined United Farmers in May, 1971 and is the Petroleum Marketing Supervisor of Territory No. 3.

Fred and his wife Maryann have a son and daughter. For hobbies Fred enjoys all types of sports. He has taken courses in Business Administration at Mount Royal College and Management Development at the University of Calgary.

Fred will be calling on agents Eric Anderson, Acadia Valley; Jack Bateman, Alliance; Don G. Ward, Bindloss; John Walker, Byemoor; Stuart Rude, Castor; Leon Gall, Cereal; Gilbert Liknes, Consort; Herbert Kary, Coronation; D. J. Kirby, Delia; Lester Percy, Drumheller; Harold Schnieder, Empress; William Foot, Esther; Wes James, Hanna; Bill Martin, Oyen; Rumsey Co-op Oils Ltd., Rumsey; and C. J. Stoll, Youngstown.

Fred's knowledgeable background in the petroleum industry will be a valuable asset to him in his responsible position as Marketing Supervisor in Petroleum Territory No. 3.



HENRY "HANK" DAHL

Ward Smith recently announced the appointment of Henry "Hank" Dahl as manager of the Stettler Farm Supply Centre.

A native of Drumheller, Hank grew up on his family's farm 15 miles North of Delia. He attended school in Delia and in April, 1966, joined U.F.A. as a salesman at the Calgary Farm Supply Centre. Hank worked one winter with the Information Service Division and in this way met many of our members throughout Alberta.

On October 15, 1970, Hank was promoted to assistant manager at the Red Deer Centre and in October, 1971 was promoted to manager of the Stettler Centre.

Since joining United Farmers of Alberta, Hank has taken many related courses; Patterson's Public, Customer and Employee Relations; the Sales and Good Will Clinic; Programmed Instruction and Salesmanship, and Modern Salesmanship; Business Administration 130; Retail Marketing and Business Administration 110.

Hank enjoys golfing and hunting and he and his wife, Inez, plan to become active members of the Stettler Community. The Dahl's have a four year old daughter, Tammy.

Congratulations on your promotion, Hank, and every success to you in your new responsible position.

YOUR ELECTED REPRESENTATIVES

No other area in Alberta quite matches the unusual geographical formations of U.F.A.'s electoral district #5. Here the broad prairie expanses are wrinkled into spectacular buttes of the Cypress and Hand Hills — and furrowed by the gorges of the Bow, Red Deer and South Saskatchewan Rivers.



PHIL DUBY
Director Electoral District 5E

Elected a director in 1967, Mr. Duby has been a delegate to United Farmers of Alberta since 1949.

Mr. Duby's main business enterprise is beef, but he has devoted a remarkable amount of time to agricultural organizations.

In past years, Mr. Duby was vice-chairman of the Provincial Board that built the Brooks Hospital; chairman of both the rural telephone board and the rural electrification association that built the lines into his area; chairman of the local U.F.A. association and the district association; and secretary for 30 years of the Bow Slope Shipping Association.

At the present time Mr. Duby is director of the district council of Unifarm and treasurer of the Rolling Hills Pastoral Charge of the United Church. His interests have been centred on pollution control and he is a member of the Alberta Advisory Committee on Pollution Control, vice-chairman of Pollution Control - Bow River, and a member of Unifarm's Pollution Committee.

Mr. Duby and his wife, Thelma, who has also been active in many associations have five sons - Arthur, James, Harold, Ronald and Forrest.

For hobbies, Mr. Duby enjoys woodworking, fishing and camping.



ANDERS H. ANDERSON
Delegate, Subdistrict 29

A delegate to United Farmers of Alberta since 1951, Mr. Anderson is a native of the area he represents. He has been an active farmer all his life and operates a dairy and grain farm which was started by his father in 1911.

Mr. Anderson's business acumen is well recognized and his efficient farmstead is located 10 miles east of Medicine Hat. He has served on many organizations at the local and provincial level.

Mr. Anderson has served on the School Board of the Medicine Hat School Division #4. He has held all positions in the former Farmers' Union of Alberta from local secretary to provincial vice-president of the F.U.A. He is now a life member of Unifarm. He also belongs to the Elks Club, the Lutheran Church of which he is an elder and is a member of C.C.I.L., the Medicine Hat Co-operative and the Pashley Telephone Mutual. At one time Mr. Anderson served as president of the local telephone company, and was also the first chairman of the Cypress Rural Electrification Association and the Medicine Hat Seed Cleaning Plant.

Mr. and Mrs. Anderson have a daughter, Beverly and a son, Errol. For hobbies, the Andersons enjoy gardening.



MARSHALL BINGEMAN
Delegate
Subdistrict #30

Mr. Bingeman once noted that his hobby is 4-H Beef Clubs. The outstanding results achieved by 4-H in their work with rural youth owes a great deal to people like Marshall Bingeman and the many parents who have given 4-H their strongest support.

Mr. Bingeman has been a delegate to United Farmers of Alberta since 1966 and his grain and beef enterprise is located in the Acadia area of Alberta.

Farm organizations and his local community have played a prominent role in Mr. Bingeman's life. At the present time he is on the Road Committee for Townships 20, 30, 31 and Range 1 and 2. He is also a member of Unifarm, the United Church and is Chairman of the Acadia Feed Processing Co-operative at Oyen. Mr. Bingeman is also president of the local community hall and snow plow club. He and his wife Katherine have four children, Melvin, Donna, Shirley and Norma.



KERMIT SOLBERG
Delegate
Subdistrict #31

In 1910, Mr. Solberg's father moved from Garrison, North Dakota to a homestead near Sunnybrook, Alberta. Together with his brother Maurice, Mr. Solberg has continued the grain farming and cattle operation started by his father.

Mr. Solberg was elected a delegate to United Farmers of Alberta from the Hanna area in 1969, but he has been an active member of U.F.A. for many years and was at one time local trustee to the Acadia U.F.A. Co-op and also served as president and secretary respectively of his U.F.A. local. He is a life member of the Wheat Pool, C.C.I.L., A.L.C., Al Azhar Temple and the United Church. Mr. Solberg has served as secretary-treasurer of the Pollockville Curling Association and in 1969 skipped a rink representing District 11 at the Provincial Bonspiel.

Married to the former Dorothy Heyler, the Solbergs have two children, Jim and Ann.



JAMES GASCHNITZ
Delegate
Subdistrict #32

U.F.A.'s delegate from the Starland area has been described as one of the busiest men you'll ever meet.

For some years, Mr. Gaschnitz was manager of the Stubblefield Home Farms at Drumheller. The proceeds of this farm were used to help support the Blue Mountain Boy's Ranch.

For the past seven years, Mr. Gaschnitz and his wife, rather than manage this farm, have rented four sections.

Mr. Gaschnitz is a past president of the Farmers' Union of Alberta, Drumheller East local, the Verdant Valley Home and School Associations, and the Verdant Valley Mutual Telephone Company. He has served as a director of the C.L.U., the R.E.A. and on the board of the Drumheller Co-op. Mr. Gaschnitz is now a member of Unifarm, U.G.G., Alberta Wheat Pool and Knox United Church.

Collecting and restoring antiques and Canadiana started as a hobby with Mr. Gaschnitz and today his antique collection is recognized as one of the largest and most valuable collections in the west.

Mr. Gaschnitz and his wife, Eleanor, who shares his hobby, have one daughter, Mrs. James Wilson (Toni).



WALTER U. RISDON
Delegate
Subdistrict #33

It was 1909 when Walter Risdon's parents came to Canada from England and settled in the Cheadle district. As the son of one of the pioneers of the Starland area, Mr. Risdon has always taken a keen interest in community affairs.

His agricultural enterprise is located on Sections 36-23-26-4 and Mr. Risdon rents his grain land but still raises cattle. He is a member of Unifarm, Strathmore section; on the vestry of St. Michael and All Angels Church; and is president, this year, of the Cheadle Lions Club. The Cheadle and Carseland districts are compiling a history book on their districts and Mr. Risdon is assisting with this. He is also a member of a local investment club.

Mr. Risdon and his wife Alice, have four children, Edna (Mrs. John Kruse), Douglas, Leon and Verna (Mrs. Bruce Miller).

Mr. Risdon has been a delegate to United Farmers of Alberta since 1953.



PETER VORONEY
Delegate
Subdistrict #34

Elected in 1967 as the delegate to U.F.A. from the Newell area Mr. Voroney farms near Tilley, Alberta. He is originally from Kayville, Saskatchewan and on his mixed farm has a dairy and raises grain, hogs and beef. His land is irrigated.

Mr. Voroney is a member of the Alberta Wheat Pool and served as a delegate for two years. He also belongs to Unifarm and the Brooks Elks Club.

The father of six children, Mr. Voroney enjoys bowling in his spare time.



S. ALLAN SINCLAIR
Delegate
Subdistrict #35

"I just try to help out in the community". This statement is certainly a modest one coming from a man who has been actively involved in his community.

Allan Sinclair, elected a delegate to United Farmers of Alberta in 1967, has a mixed farming operation at N.W. ¼ 20-18-23-W4.

He is a member of the Adult Committee of the 4-H Club, president of the Berrywater Unifarm local, a master in the Milo Masonic A.F. & A.M., a member of the Vulcan United Church, a director of the Berrywater Community Centre and the Buffalo Hills Telephone Mutual.

He and his wife Jeannette have four daughters, Maureen Dawn, Rhonda Elizabeth, June Ann and Janet.

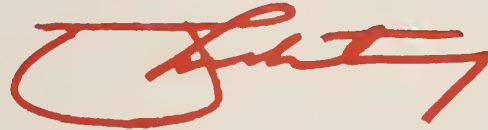
For hobbies, Mr. Sinclair enjoys ham radio and has been affiliated with the Vulcan Civil Defence Unit as a radio operator.

YOUR ELECTED REPRESENTATIVES

Though not a banner year for agriculture, 1971 did show some improvement over 1970 and our results reflect the increased activity with higher sales and earnings.

While it is true that the year-end is a time for operating statements, balance sheets and assessments of performance, it is much more than that. It is a time and opportunity for fellowship with family and friends, a time of religious significance for many and universally a time for expression of genuine good will. May the good Lord help us all to extend the spirit of this special occasion to everyday in the year.

On behalf of our Management and Staff, I hope you and yours enjoy this Christmas to the fullest and may 1972 see fulfillment of your greatest aspirations.



Wm. McCartney,
General Manager,
United Farmers of Alberta.



Season's Greetings

AND BEST WISHES FOR THE NEW YEAR

Service Awards **10 years**



Marlene Hanson, Private Secretary, receives service award from William McCartney, General Manager.



Andrew F. Silver
Huxley, Alberta
1st Vice-President
United Farmers of Alberta



Dr. Arnold W. Platt
Executive Secretary
United Farmers of Alberta

Keep Busy, Informed and Stimulated This Winter

A series of workshops is being held by the Rural Education and Development Association and the University of Alberta that will be of interest and value to rural leaders.

R.E.D.A. held three-day workshops at Fairview and Vermilion from November 15 to 18th, on Agricultural Policy Development Methods. There will be three more of these meetings held at:

Olds - January 4 - 7th, 1971

Lethbridge - January 11 - 14th, 1971

Edmonton - January 17 - 20th, 1971

The \$30.00 fee, payable upon registration, will cover board and room based on double occupancy.

The three day workshops are designed to give farm leaders an opportunity to analyse the process of policy development. The focus of the workshop will evolve around current agricultural issues and the methods of determining policy for such issues.

The University of Alberta is also offering a series of courses this winter that should be of interest to the rural people to be held at the Banff School of Fine Arts.

22nd Annual Leadership Techniques Short Course

January 16 - 26, 1972

Agricultural Policy Issues Conference

February 20 - 25, 1972

5th Annual Workshop on Small Group Leadership
March 12 - 17, 1972

Designed to prepare potential leaders of farm organizations, band councils and rural community groups, a participant in these courses must first attend one of the Agricultural Policy Development Methods Workshop sponsored by R.E.D.A.

The total cost of the Leadership Techniques Course (January 16 - 26, 1972) is \$140.00 for the two week program. A \$40.00 registration fee is payable by all participants. Scholarships valued at \$100.00 are available from the Alberta Wheat Pool, United Grain Growers, United Farmers of Alberta, Federated Co-operatives Limited and Unifarm.

The Agricultural Policy Issues Conference (February 20 - 25, 1972) will be \$13.00 per day and the registration fee is \$25.00.

The Small Group Leadership Course (March 12 - 17, 1972) will be \$10.00 per day.

Assistantships to cover the cost of accomodation are available. Information regarding scholarships and assistantships can be obtained from field representatives of the organizations previously mentioned as assisting in sponsoring those who wish to attend.

